

# Velocity @ Aon Human Capital Solutions

**Scalable. Scientific. Successful**

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At Aon, we exist to  
**shape decisions for the  
better** - to protect and  
enrich the lives of people  
around the world.



**AON**

The world's leading solution  
for the most **accurate, fair**  
and **unbiased workforce**  
**assessments @scale.**

To Democratize Opportunity, Insights and  
Leadership





## Why Velocity?

- Future of work
- Individuals owning their own data
- Store & share career credentials / data digitally, safely, and securely
- Blockchain will disrupt our business (if we like it or not)

**Blockchain empowers people.**

It gives them ownership of their own data, and it puts them in control.



**Objective: Assess @ Scale & enable all candidates to own all their assessments results in a digital Career Wallet.**

**Forbes**

**London**

Many organizations test job candidates. In June, the global professional services firm launched a blockchain service that enables job seekers to store and share the results of their assessments (say, an IQ test or a coding exercise) with multiple employers, eliminating the need to take the test more than once. Aon will apply the service to the 30 million assessments it administers annually.

**Key Leaders:** Greg Case, CEO; Christa Davies, CFO

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# June '23: Launch Potential to code

## Robust & scientific means of finding potential coding talent



This assessment **evaluates** the **ability** of a participant (who may/may not have prior programming knowledge) to **understand and apply basic concepts of programming**.  
Main use-cases: Selection (hiring on potential) & internal mobility (re-upskilling)



### Features

- **Tutorial-based Assessment** - An easy-to-understand concept tutorial is complemented with beginner level algorithm challenges
- **Support for verifiable credentials** - First Aon's assessment to support verified credentials via Velocity Career Wallet app
- **Applicable for participants from all domains** - No prior programming knowledge required



### Topics Assessed



Sequence



Conditions



Data Structure



Loops

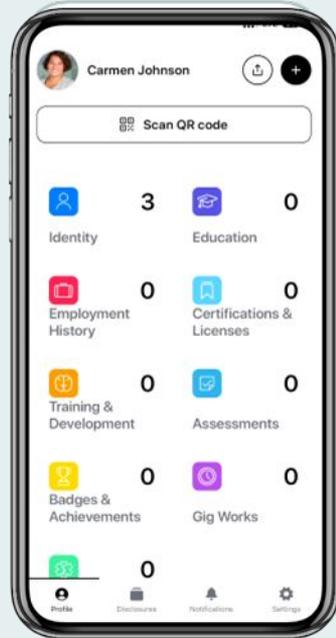
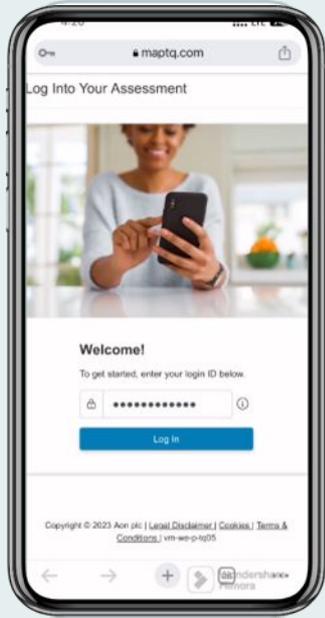


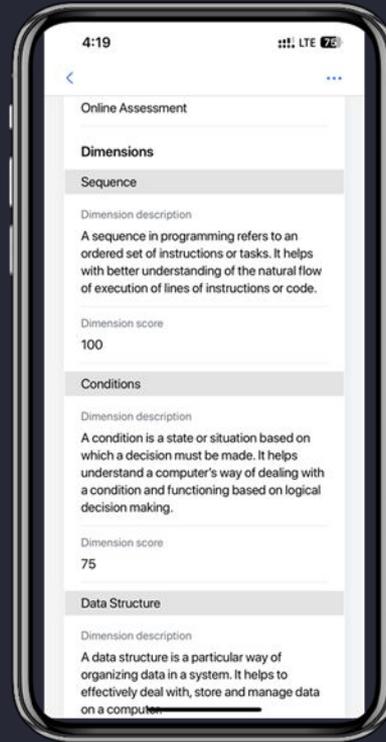
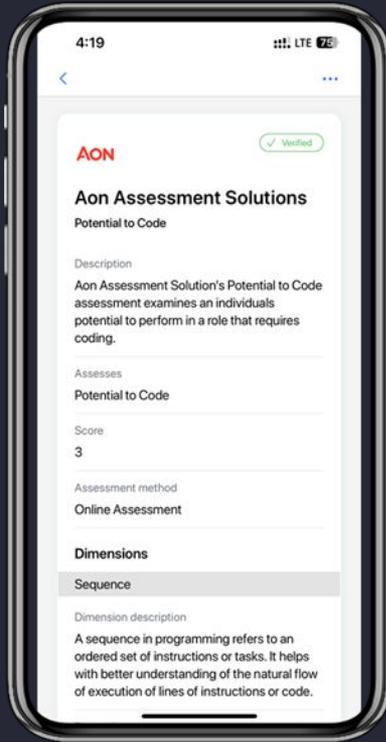
**MCQ based Assessment** - 20 questions 16 Minutes



**Applicable to all Industries**







<https://credentialfinder.org/Assessment/949>





## Previous lessons

- Socializing & Educating **takes time**, resilience and perseverance
- It is easy to buy into the vision, challenging to showcase a use-case with direct **commercial impact**
- Share the bigger picture (vision, the promise), keep it **small in execution**
- New **technology creates challenges** and concerns, such as legal, IT security, PIA, procurement



## Additional lessons

- **Communicate crisp and clear** on the Velocity wallet to candidates (during an assessment process)
- Transform an assessment report into something that fits the wallet (**not too much**), has added value (**not to little**) and is transferable across organisations
- Users (participants, but also HR, hiring managers) are not always educated with respect to assessments, or (in this case) coding (**dummy proof, but still useful**)
- The added value of **verified intel** vs intel from a cv is very **powerful**



## Additional lessons

- The **sample/reference go-to-market roadmap** developed by VNF is a powerful tool for first time project implementers.
- Implementing a **middleware** between a Credential Agent (Velocity) and an Issuing System of Records (Aon Assessment)) provides long term flexibility for enterprise adopters.
- Credential Agent **tracks important data points** that can be leveraged for analysing user/candidate funnel.
- It is easier to get the C-suite on board with adoption in comparison to management

# Next steps



## Add more assessments

Objective is to add all Aon Assessments (by default)

1. 'Easy to interpret' assessments: Proficiency tests (e.g. language tests) and cognitive capability (one score)
2. Next assessments that require more narrative (personality, values, etc.)



## Skills @ Scale

- World of work is becoming centred around skills: Skill-based hiring, mobility, skill-based pay, future proof skill taxonomies and frameworks, etc.
- Skills will fuel the engine of career pathing, development, mobility, etc.
- Skill based solutions are only as good of the quality of the data that gets in (insights in skills from people)
- Pushing ownership of skills to individuals is only a matter of time



# Try it out yourself?



## Thanks for listening

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